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FIRST TIME HOME BUYER, VETERANS, FIRST RESPONDERS DISCOUNT PROGRAMS CALCULATING PREMIUM WITH 10% DISCOUNT

KNOWNS:

Expanded Owner's Rate Effective January 1, 2017	\$0 ≤ \$1,000,000 \$4/1000	\$1,000,000 ≤ \$2,000,000 \$3/1000
Expanded Loan Rate	\$0 ≤ \$1,000,000 \$2.75/1000	\$1,000,000 ≤ \$2,000,000 \$2.20/1000
Simultaneous Rate (Loan Policy)	\$175 up to the amount of the owner's policy	

*Please refer to our rate memo or <u>www.ratecalculator.fnf.com</u> for all of our Massachusetts rates

Assumptions for this example:

Owner's Liability: \$500,000	Owner's Jacket: Expanded
Loan Liability: \$400,000	Loan Jacket: Expanded
Agent Split: 70%	Fidelity Split: 30%

**Please note assumptions above **

EXAMPLE:

Owner's gross premium without discount: \$500 x \$4 = \$2000 Lender's simultaneous gross premium without discount: \$175 Total Premium without discount: \$2175

Lender's gross premium with 10% discount: $$175 \times 90\% = 157.50 Lender's net premium with 10% discount absorbed by Fidelity: $$175 \times 20\% = 35 Owner's gross premium with 10% discount: $$2000 \times 90\% = 1800 Owner's net premium with 10% discount absorbed by Fidelity: $$2000 \times 20\% = 400 Total discounted premium to be charged to borrower: \$1800 + \$157.50 = \$1957.50 **The CDF reworks the numbers to show the loan premium as if there were no owner's policy and the remainder of the total goes on the owner's policy. Here is an example of that break down:

Owner's simultaneous adjustment gross premium without discount: \$2175 - \$1100 = \$1075Lender's gross premium without discount: $$400 \times $2.75 = 1100 Total Premium without discount = \$2175

Lender's gross premium with 10% discount: $1100 \times 90\% = 990$ Lender's net premium with 10% discount absorbed by Fidelity: $1100 \times 20\% = 220$ Owner's gross premium with 10% discount: $1075 \times 90\% = 967.50$ Owner's net premium with 10% discount absorbed by Fidelity: $1075 \times 20\% = 215$ Total discounted premium to be charged: 990 + 967.50 = 1957.50

TOTALS:

Agent's portion of the premium: $2175 \times 70\% = \frac{1522.50}{8435}$ Fidelity's portion of the premium: $2175 \times 20\% = \frac{435}{8435}$ Buyer's premium saved: $2175 \times 10\% = 217.50$

Creating the Jackets in AgentTRAX

1. Begin by creating a Jacket like you would any other simultaneous transaction

PROPERTY INFO				
File Number		★ Property Type		
First Time Home Buyer		1-4 Family Reside	ntial (including Timeshares)	•
Address	Zip Code	City	State	County
123 Main Street	02110	Boston	MA	Suffolk
You may add as many jackets as necessary to this file, of any ty Owner Loan	ppe. Use the options below to add a new ja	cket.	t	
OWNER JACKET	×	LOAN JACKET		×
Pro Forma		🗌 Pro Forma		
Effective Date		Effective Date		
Required	ti i	Required		ä

2. After entering the Liability amount, check the "Flat Remit" box. The "gross premium" should be entered in at the discounted price. The "net premium" will be entered in at the portion remitted to Fidelity. Fidelity absorbs the 10% discount. If you do not have the "Flat Remit" box available to you, please contact your agency representative.

OWNER JACKET	×	LOAN JACKET	×
🗌 Pro Forma		Pro Forma	
Effective Date		Effective Date	
08/17/2017	÷.	08/17/2017	1
★ Form Selection		★ Form Selection	
ENHANCED OWNER'S - ALTA Homeowner's Policy of Title Insurance 02/03/10_	•	SIMULTANEOUS LOAN - ALTA Expanded Coverage Residential Loan Policy 07/.	,
Show Sample Form		Show Sample Form	
Liability Amount		Liability Amount	
\$500,000.00		\$400,000.00	
Gross Premium		Gross Premium	
\$1,800.00		\$157.50	
☑ Flat Remit		I Flat Remit	
Net Amount		Net Amount	
\$400.00		\$35.00	
Authorized Signatory		Authorized Signatory	
Authorized Signatory	•	Authorized Signatory X 🔻	•

TOTALS					PAYMENT INFO	TAKE ACTION
					If applicable, provide payment remittance information here	Use the options below to take any appropriate action for this jacket.
	Policy Gross	Policy Net	File Gross	File Net	Check Number	Add to Cart 4 Submit
Policy Premium:	\$1,957.50	\$435.00	\$0.00	\$0.00	Check number	✓ Submit With File Details Report
Endorsement Premium:	\$0.00	\$0.00	\$0.00	\$0.00	Check Amount	1
CPL & Other Fees:	\$0.00	\$0.00	\$0.00	\$0.00	Check amount	
Total Premium & Other Fees:	\$1,957.50	\$435.00	\$0.00	\$0.00		
\$ Update Net Total						